

6TH WINDHOEK MAYORAL BUSINESS FORUM

**A PRESENTATION BY NAMPADHI SHOE REPAIR AND
LEATHER WORKS**

@ CITY OF WHK

22/11/2022



The Gateway to Endless Opportunities



NAMIBIA CHAMBER OF COMMERCE AND INDUSTRY



NAMPADHI
SHOE REPAIR & LEATHER WORKS

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Introduction

About myself- Sylvanus Iita Nampadhi

- I am the Chief Operation officer of **NAMPADHI SHOE REPAIR AND LEATHER Works**
- I hold a L3 in diesel mechanics from NIMT. I am a certified artisan and social entrepreneur .
- We Make, fix shoes and deal with all your leather works
- We are enhancing a circular economy of which nothing goes to waste, if you have your leather material or animals hides that bother you, we can turn them into a customized item of your choice...
- We are based at Twahangana Open Market in Hakahana, Katutura.
- We have been in business for the past 15 years operating from home and until we got a cubicle at the Market...

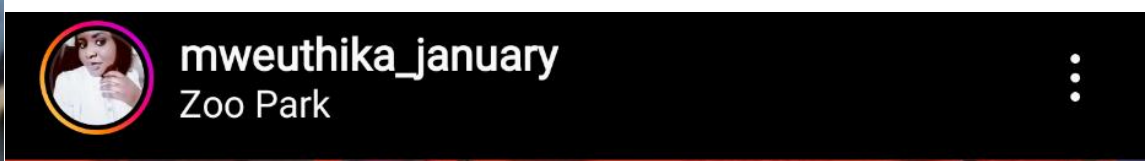
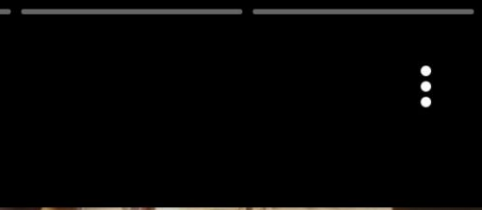


Open-Market operating space

- We acquire the cubicle from the City of Windhoek to operate at Twahangana
- It is significant affordable ; based on the revenue that a business can make , number of customers visit and conducive environment
- We have created 'portable station' encircle our cubicle to create some sort of border post and ensure that our product are not within reach.
- We have access to electricity and water , and the market is maintained on the basis best fit.
- There is no access to internet
- There were incidents of break-in reported however such are minimized to date ,
- Relationship building and network beyond business







Benefits of operating in an Open Market

- Networking-
- Flexible – in a way that is accessible to clients

Challenges

Local economic changes

Pricing

Place



Conclusion

- In the final analysis, Local economic development shall be prioritized at local, regional and national level. As young people, we fully understand that things are not well economically. We are also ready to practically participate in the business and we shall be protected. Initiatives such as open markets are fundamentally important.



Recommendations

- The city shall continue to market the open markets
- Trade expo more often



Thank You

Visit us at Hanganeni Open Market
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